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2,4

SPRING 1953

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LINING OUT STOCK

MATTHEWS NURSERY

HARBOR SPRINGS, MICHIGAN Telephone 123 or 732

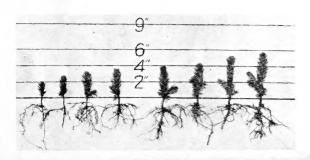
This area is a natural habitat of Spruces, Pines and other Conifers. Northern Michigan produced some of the finest stands of Pine in North America.

Our natural sandy loam soil, aided by our effective soil improvement methods, lends itself to the development of an exceptional root system. This, in the final analysis, is the major factor in determining the success or failure of any planting operation.

Our illustrations are of typical stock dug from this years beds of both seedlings and transplants. The trees shown are selected, to represent as nearly as possible, the trees you will receive in any shipment.

By proper seedbed spacing and soils practices, we are, each year, growing trees of higher quality with a root system which increases the chance of survival when the stock is transplanted.

COLORADO BLUE SPRUCE

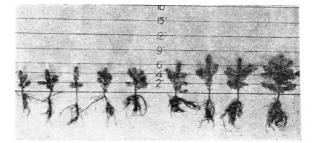


COLORADO BLUE SPRUCE 3-0, 2 to 4 ins.

per	100	\$4.00
per	1000	20.00
per	10.000	18.00 per M

COLORADO BLUE SPRUCE 3-0, 4 to 6 ins.

per	100	\$6.00 32.00	
per	1000		
per	10.000	30.00 per	M



COLORADO BLUE SPRUCE 3-2, 4 to 6 ins.

per	100	\$10.00
per	1000	80.08

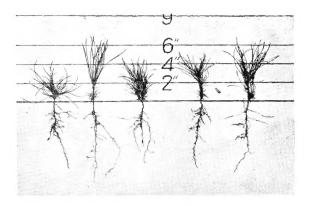
COLORADO BLUE SPRUCE 3-2 6 to 9 ins.

per	100	\$16.00
per	1000	150.00

Our Colorado Blue Spruce are grown from the finest seed we can buy from the most reliable sources to produce the highest possible percentage of blue trees.

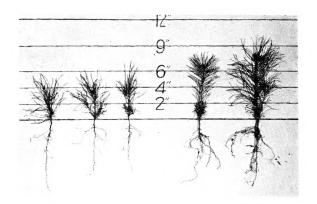
The cones are not all from real blue trees, and our trees are not all blue. They are the best grade we can make them, and are bed run and unrogued.

SCOTCH PINE SEEDLINGS



SCOTCH PINE 2-0, 2 to 31/2 ins.

pe	r 100	\$4.00
pe	r 1000	16.00
pe	r 10,000	15.00 per M
pe	r 100,000	14.00 per M



SCOTCH PINE 2-0, 31/2 to 8 ins.

per	100	\$6.00	
per	1000	25.00	
per	10,000	23.50 per	M
per	100,000	22.00 per	M

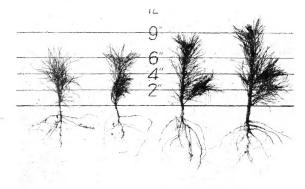
The average size of our Scotch Pine seedlings is larger than in past years.

Accordingly we have increased the grade size (formerly 3-8 in.) to 3½ to 8 in.; at the same time the price has been reduced about \$5.00 per 1.000.

The average tree size is about 1 inch larger in both grades.

The smaller size seedling (formerly 1-3 in.) has been increased to 2 to 3½ in., up 50% in size with a resulting price increase of about 12% over last year's smaller size.

SCOTCH PINE SEEDLINGS



SCOTCH PINE 3-0, 5 to 10 ins.

per	100	\$7.50	
per	1000	30.00	
per	10,000	28.00 per	M
per	100,000	26.00 per	М

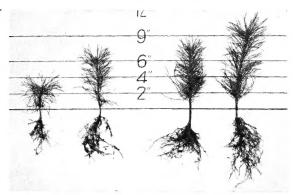
Not recommended for growing Christmas trees.

This stock is an entirely different strain than any other Scotch Pine we grow. These trees do not have the color characteristics so desirable and essential in a Christmas tree plantation.

We want to inform our customers of this difference and recommend that these trees be used only for wind breaks, field hedges, pulpwood, etc.

The entire balance of our Scotch Pine stock is developed primarily for the Christmas tree growers.

SCOTCH PINE TRANSPLANTS



SCOTCH PINE 2-1, 3 to 8 ins.

per	100	\$9.00	
per	1000	45.00	
per	10,000	40.00 per	M

Under certain field conditions, or in Nursery operations, some of our customers prefer heavier, better developed Scotch Pine stock. These trees satisfy the requirements of this group. They are large enough to develop rapidly, and yet still small enough to ship economically and handle easily on a volume planting basis.

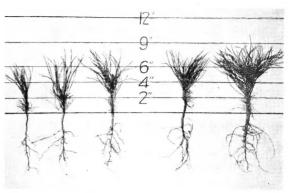
Although we are sold out of this stock for Spring 1953 we are leaving this illustration in the list so that you can compare the roots of these trees with the roots of seedlings.

Even though we will have more substantial quantities of this stock available next year, we recommend an early order.

AUSTRIAN PINE

Approximately one third of the items listed in our Fall catalog are sold out and therefore do not appear in this list.

This fact emphasizes the importance of ordering early to insure the desired selections.



AUSTRIAN PINE 2-0, 3 to 6 ins.

per 100 per 1000 \$5.00 25.00

ITEMS NOT ILLUSTRATED

	per 100	per 1000
WHITE SPRUCE 3-3, 6 to 9 ins.	\$10.00	
WHITE PINE 3-0, 3 to 8 ins.	5.00	\$ 25.00
WHITE PINE 2-3, 6 to 12 ins.	15.00	100.00
NORWAY PINE 2-0, 2 to 4 ins.	4.00	18.00
BANKS PINE 3-0, 8 to 16 ins.	6.00	25.00
WHITE BIRCH 2-0, 8 to 16 ins.	7.50	40.00
WHITE BIRCH 2-2, 10 to 18 ins.	10.00	

TERMS

Cash with order please; or 25% deposit, balance before shipment.

25 at 100 rate; 250 at 1000 rate; all seedlings in multiples of 50, all transplants in multiples of 10. Minimum order \$10.00.

Packing at materials cost, charges billed when shipped.

All shipments by Express Collect or Parcel Post unless otherwise specified.

Quantity prices apply to single items only, in one shipment.

Our inventory is based on careful estimates: in seedlings, typical cross sections are dug and counted. Orders will be accepted only within conservative estimates and subject to losses beyond our control.

Samples on request at digging time

NEXT YEAR

Our stock for Fall 1953 and Spring 1954 will include the following. Riga Scotch Pine seedlings and transplants, Austrian Pine seedlings, Mugho Pine seedlings, Douglas Fir seedlings, Black Hills Spruce seedlings and transplants, Colorado Blue Spruce seedlings and transplants, Taxus from seed once transplanted, and a small variety of other stock.

MATTHEWS NURSERY

Wholesale Nursery Stock — Christmas Trees
Harbor Springs, Michigan
Return Postage Guaranteed

Sec. 34.66 P.L.&R
U. S. Postage
PAID
Harbor Springs
Michigan
Permit No. 7

To:

U. S. Dept. of Agriculture Liab. Washington 25, D.C.

WE INVITE YOU

You are welcome to visit our Nursery at any time.

Harbor Springs is located on Lake Michigan, near the north end of U.S. 131 and is 33 miles south of the tip of the lower peninsula of Michigan.

Seeing the trees growing in the beds, and seeing samples dug from any spot you may choose, tells you so much more than can be told by any illustration or description.

We would like to have you come and see it as others have.